



The Morgan Crucible Company plc

2006 Interim Results

3rd August 2006

Agenda

- Introduction
- 2006 Interim financial results
- Delivery of promises - well positioned for the future
- Targeting mid-teen margins
- Outlook

2006 Interim Financial Results

Mark Robertshaw

Strong results continue to be delivered

Continuing basis:

% change from 1H05

Revenue

£336.3m

+11.7%

Underlying* Operating Profit

£35.7m

+39.5%

Underlying* Operating Profit Margin

10.6%

+210 bps

Underlying* EPS

8.5p

+63.5%

Pension Deficit

£44.4m

-76.0%

Net Assets

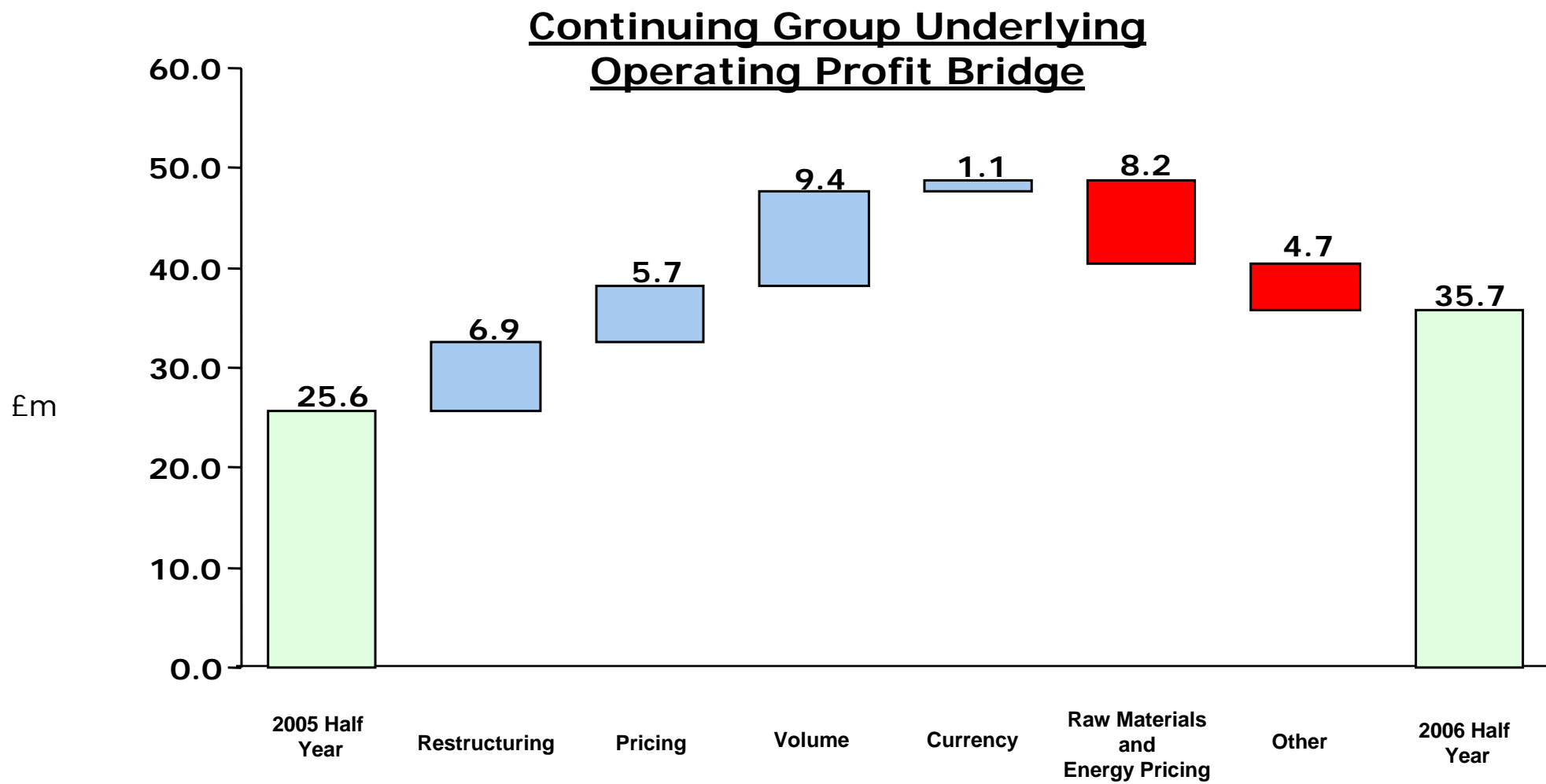
£218.8m

+41.1%

Another c.200 basis point year-on-year profit margin increase

Half Year £m		2005	2006
Revenue	-continued	301.0	336.3
	-discontinued	90.7	-
Underlying operating profit (EBIT)	-continued	25.6	35.7
	-discontinued	7.6	-
Restructuring costs and prior period litigation costs		(11.0)	(15.2)
Changes to UK pension schemes		-	11.0
Loss on partial disposal of businesses/property		(0.4)	0.1
Net finance charge		(6.7)	(1.5)
Profit/(loss) before tax		15.1	30.1
Tax		(5.5)	(6.7)
Profit/(loss) on sale of discontinued operations, net of tax		(0.6)	(0.6)
Profit for the period		9.0	22.8
Underlying EPS (on a continuing basis)		5.2	8.5
Continuing business EBIT/sales ratio		8.5%	10.6%
Interim dividend declared		-	1.5p

Revenue growth has now overtaken cost cutting as a major driver for profit



All GBUs showing increased profit margins

£m	Sales		Underlying Operating profit (EBIT)		EBIT/Sales %	
	H1	H1	H1	H1	H1	H1
	<u>2005</u>	<u>2006</u>	<u>2005</u>	<u>2006</u>	<u>2005</u>	<u>2006</u>
Carbon	100.9	106.5	12.4	16.2	12.3%	15.2%
Technical Ceramics	71.1	84.0	6.1	8.9	8.6%	10.6%
Insulating Ceramics	129.0	145.8	9.9	13.1	7.7%	9.0%
Unallocated costs *	-	-	(2.8)	(2.5)	-	-
Continuing Group	301.0	336.3	25.6	35.7	8.5%	10.6%

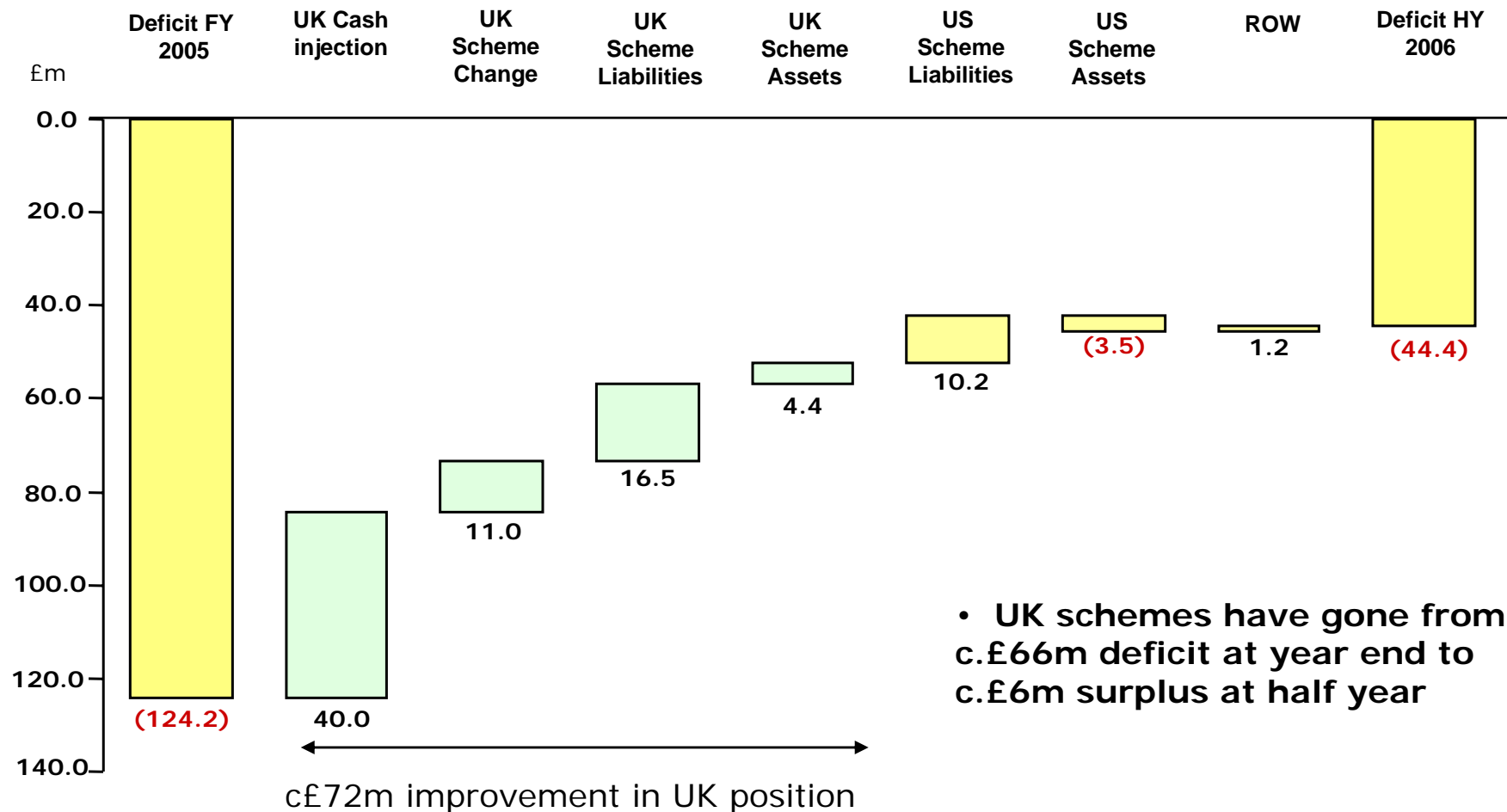
* For example, plc costs (e.g. Report & Accounts, AGM, non-executives) and Group management costs (e.g. corporate head office rental/utilities, insurance, corporate staff etc.)

Net debt remains negligible

	<u>HY 2006</u>	<u>HY 2005</u>
	<u>£m</u>	<u>£m</u>
Net cash flow from op. activities before UK pension payment	(11.4)	2.7
UK pension scheme payment	(40.0)	-
Interest received	2.3	0.9
Net capital expenditure	<u>(14.1)</u>	<u>(12.3)</u>
Free cash flow	(63.2)	(8.7)
Cash flows from other investing activities	(5.8)	(4.2)
Cash flows from financing activities	(6.4)	(3.4)
Exchange movement	2.0	(0.8)
Opening net cash /(debt)	<u>50.5</u>	<u>(147.9)</u>
Closing net (debt)	(22.9)	(165.0)

Group pension deficit significantly reduced – UK deficit eliminated

Group IAS 19 Pension Deficit



6 bolt-on acquisitions / JVs completed so far this year

<u>Acquisitions</u>		<u>Investment*</u>
		£'m
• Vesuvius insulating fibre business -US & Poland	(Insulating)	12.0
• Aceram – Canada* *	(Carbon)	6.0
• Indian Crucible expansion	(Insulating)	3.5
<u>JVs</u>		
• Shandong - China	(Insulating)	0.7
• Yekaterinburg - Russia	(Insulating)	1.0
• Yingtelai - China	(Insulating)	<u>4.6</u>
		27.8

* Includes capex

**Final investment subject to earn-out requirements; upfront payment is £1.8m

Annualised revenues from the 6 bolt-ons/JVs are approaching 1x the costs of acquisition

Bolt on acquisitions : further developing our low cost manufacturing footprint



**Delivery of promises - well
positioned for the future**

Warren Knowlton

Promises delivered

Quarter 1 2003

- Simplify business structure
- Instil performance based culture across GBUs
- Accelerate and extend re-structuring
- Turn around under-performing businesses
- Dispose of operations that fail to meet core criteria



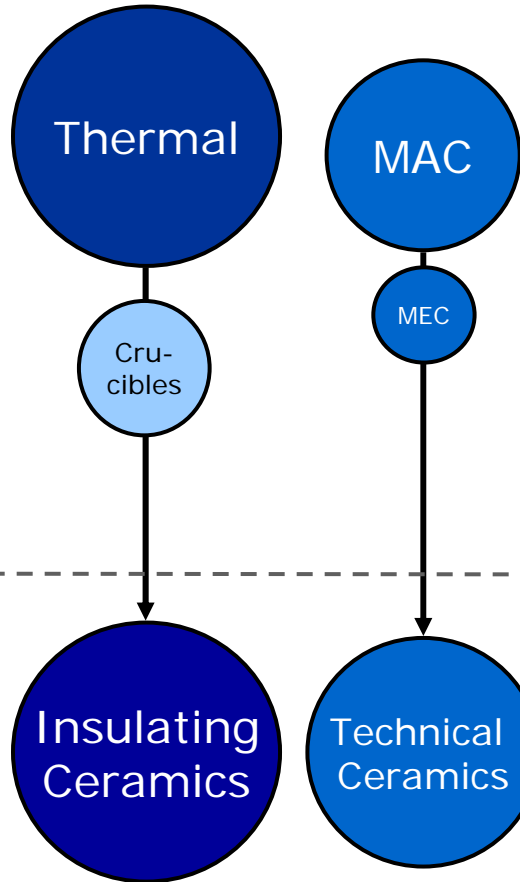
Quarter 2 2006

- Rationalised Group from 9 divisions to 3
- Head Office staff reduced by c. 75%
- R&D streamlined and relocated into the businesses
- Former manufacturing footprint reduced by approximately a half
- Selective investments only to reinforce core businesses
- LTIP & option plans introduced based on total shareholder return outperformance criteria
- Pay-linked performance through tough individual standards
- Year-on-year price erosion reversed; now in positive territory
- c.80 manufacturing sites sold, closed or consolidated since 2002
- Profit improvement plan delivered ahead of schedule
- All major businesses show greatly improved margins and top line growth in advance of GDP
- 5 major disposals: Graflon, Superconductors, Soft Coatings, Auto Consumer and Magnetics. c.80% of Group revenues now come from businesses with #1 or #2 market positions

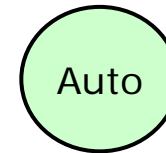
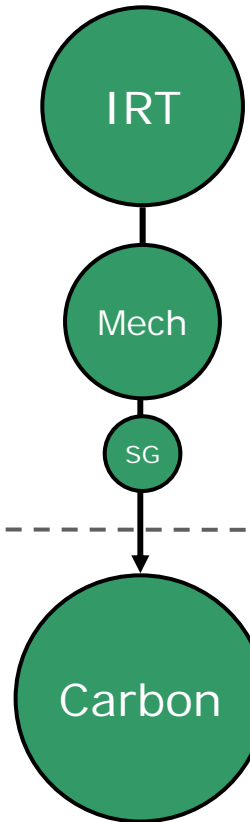
Delivered - A business simplified

Former 9
Global
Business Units

Ceramics

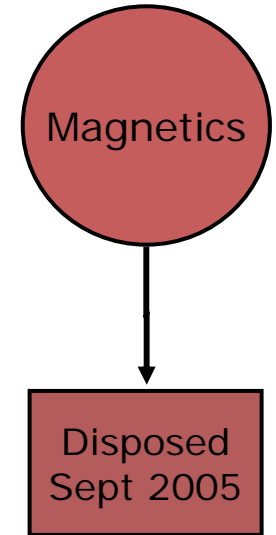


Carbon



Disposed
June 2004

Magnetics

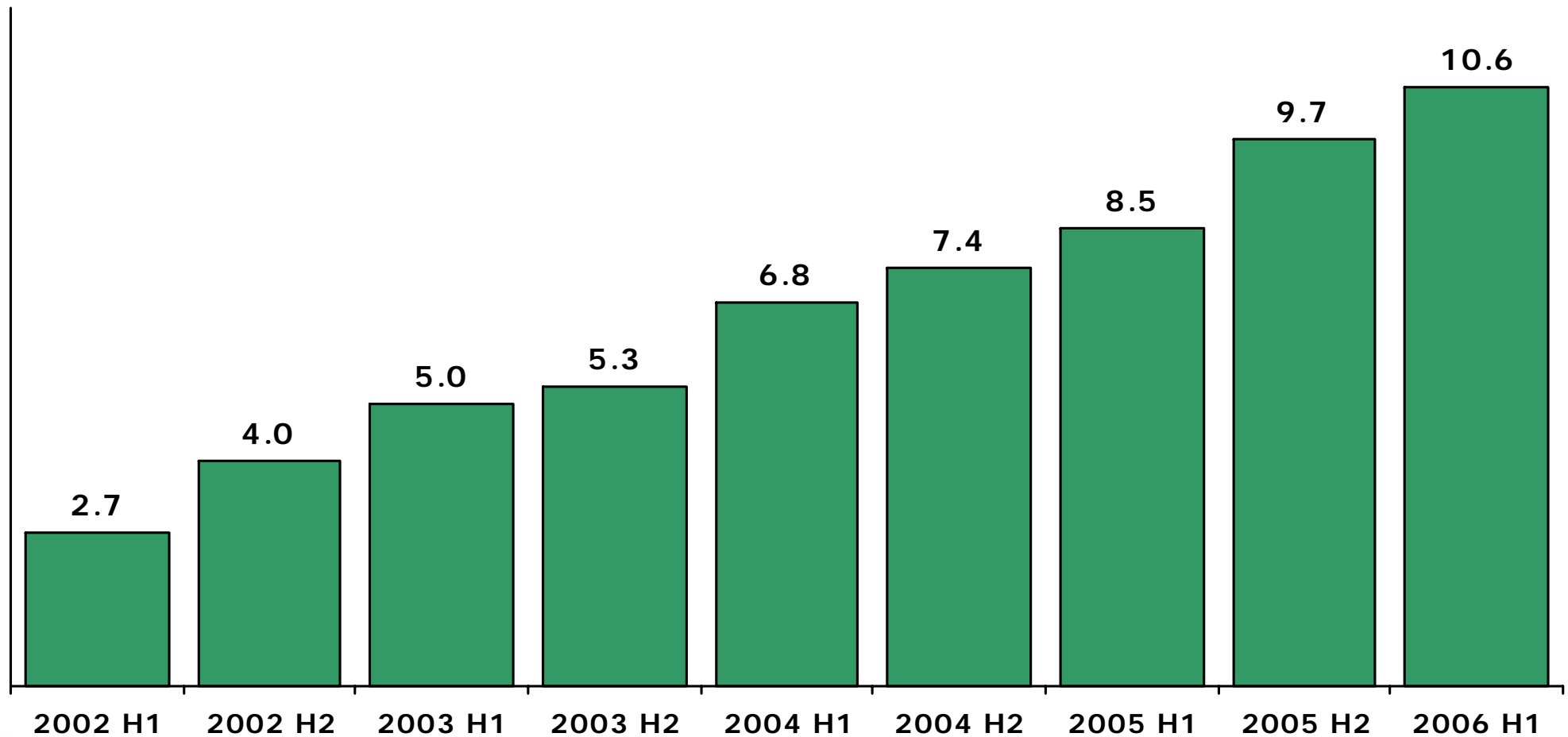


3 Simplified
Business
Units

Double digit margins delivered ahead of expectations

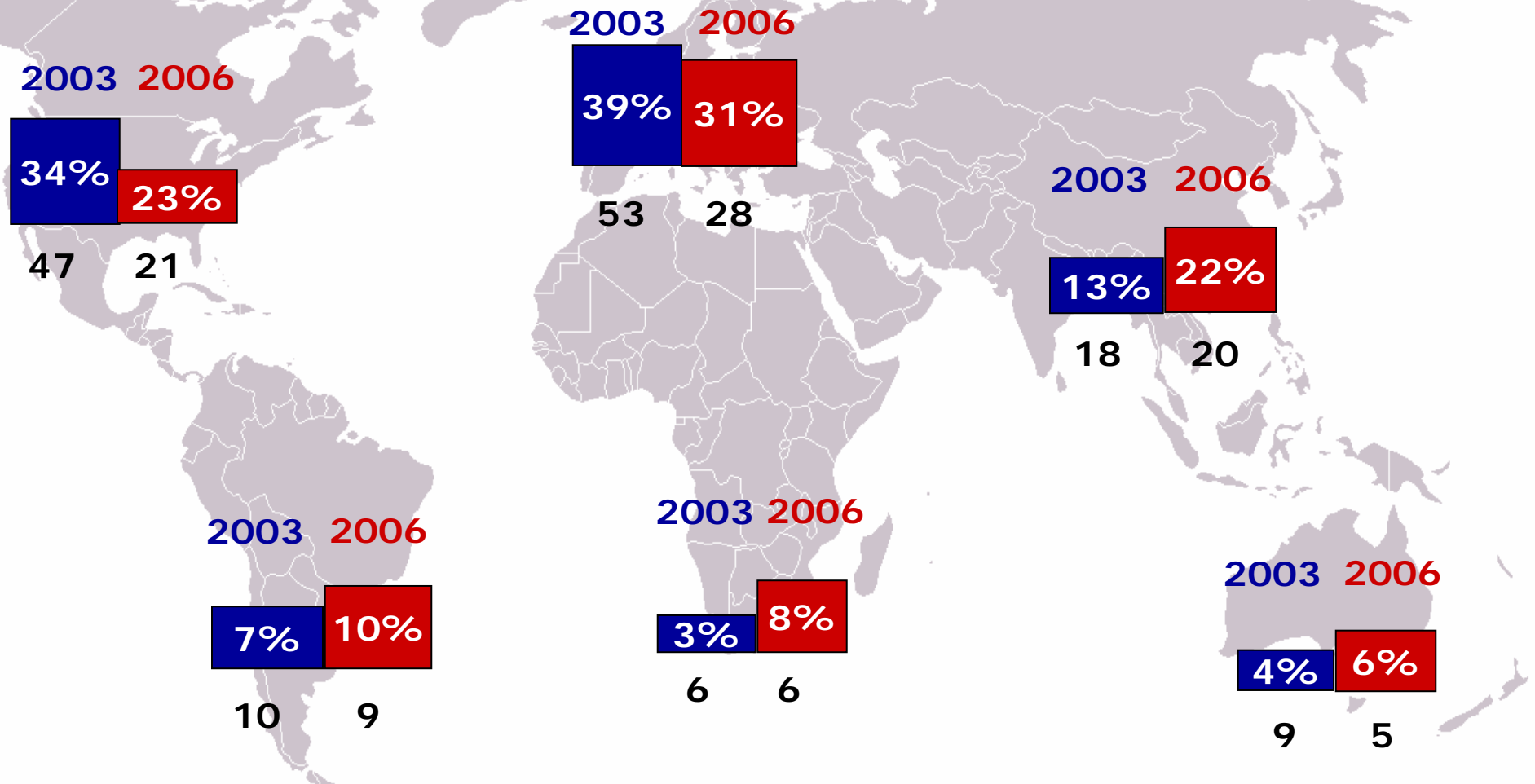
Operating margins* on continuing businesses

% EBIT margin



Ongoing shift of operations toward lower-cost locations

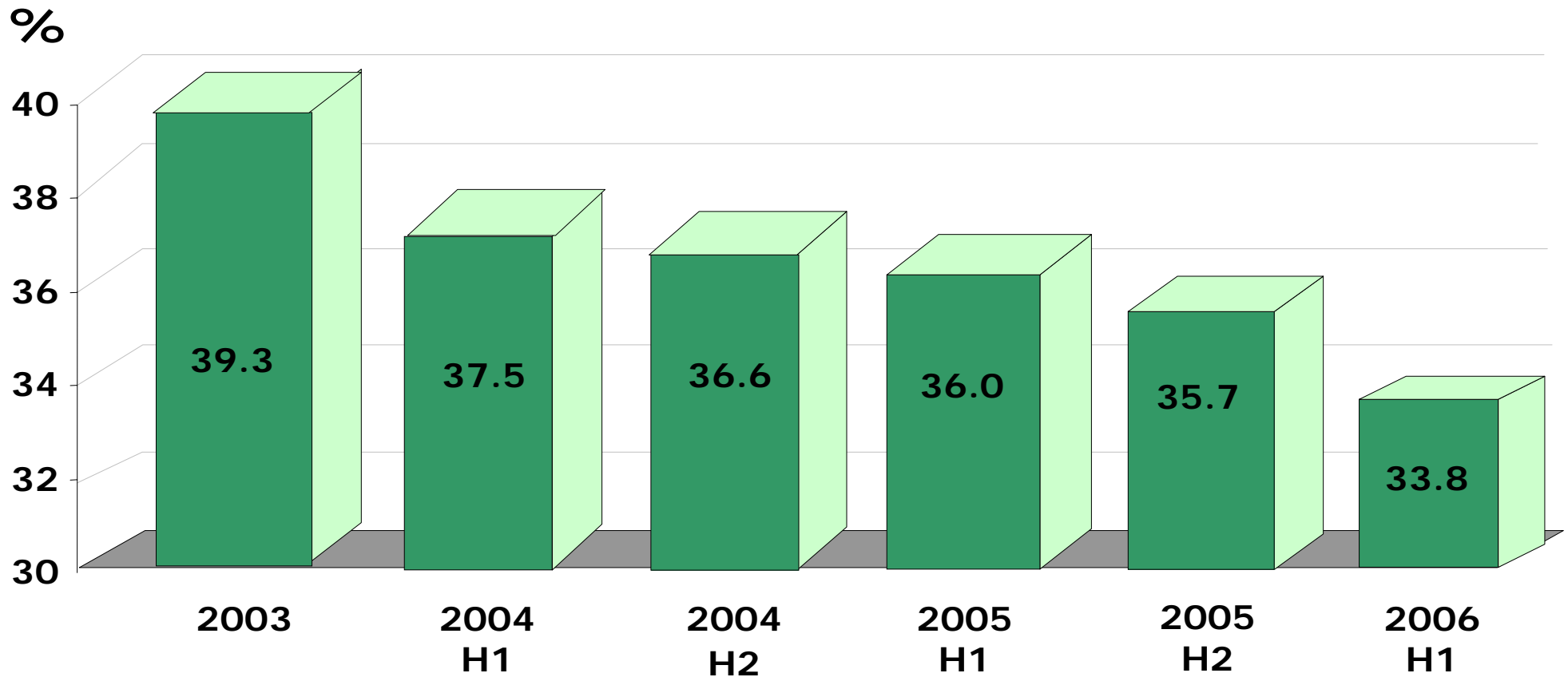
Group operations have been significantly consolidated and simplified
Lower cost sites as a percentage of total manufacturing footprint increased



Note: numbers in black denote number of sites; percentages denote the sites by continent expressed as a percentage of total number of sites

Total employment cost reductions playing a key role in margin improvement

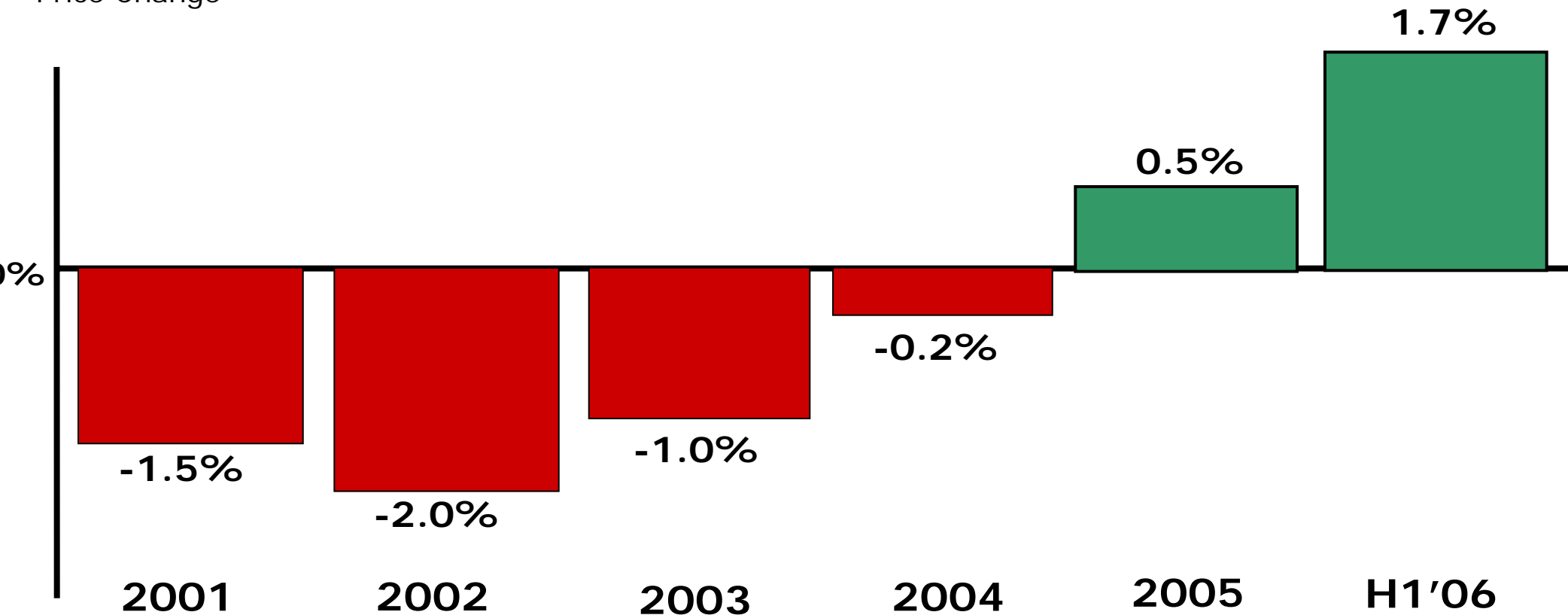
Total Employment Costs (Continuing Group) as % of Sales



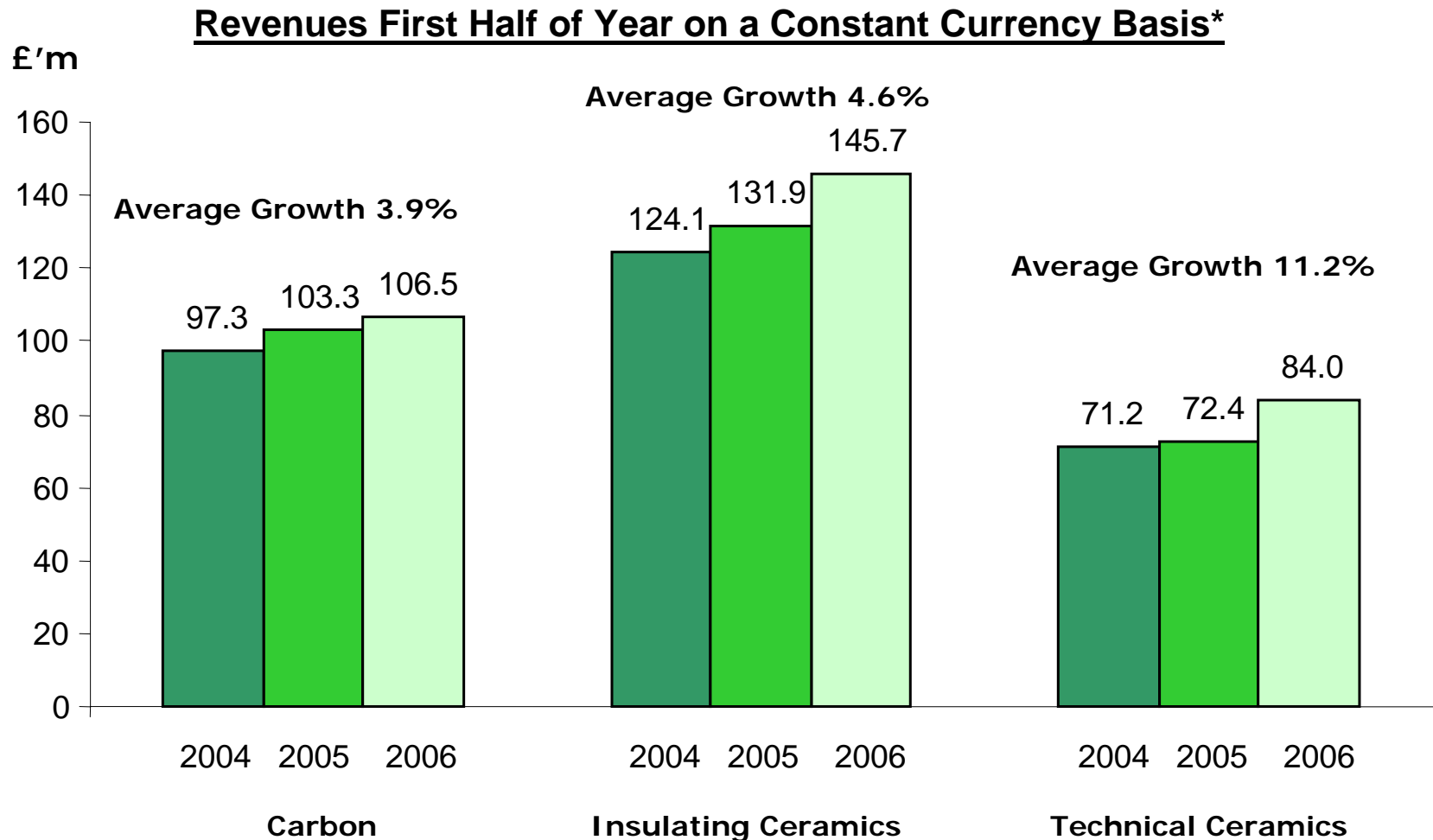
Pricing position now strongly positive

- Analysis shows like-for-like comparison only: new product introductions generally come in at a price premium. This upside is not captured below.

Estimated Annual
Price Change



Healthy top-line growth across all divisions



Average growth rates cover the period 2003 to 2006

*using 2006 half year actual exchange rates

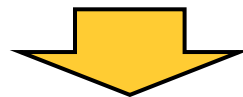
Well positioned for the future

Morgan Crucible in 2006

- Operationally positioned for growth
 - Restructuring promises delivered
 - Better and leading market positions
 - Leaner and more effective Group structure
 - Strong leadership accountable for results
 - Reduction of commodity products
- Financially robust
 - Significant improvement in operating margins
 - Debt reduction targets fully achieved
 - Pension and employee benefit liabilities reduced
 - Well positioned to invest in selective profitable growth initiatives
 - Robust balance sheet
 - Return to dividend list

Financial &
operational
improvements

Cultural
transformation



~80% of revenues from businesses with #1 or #2 market position

Targeting mid-teen margins

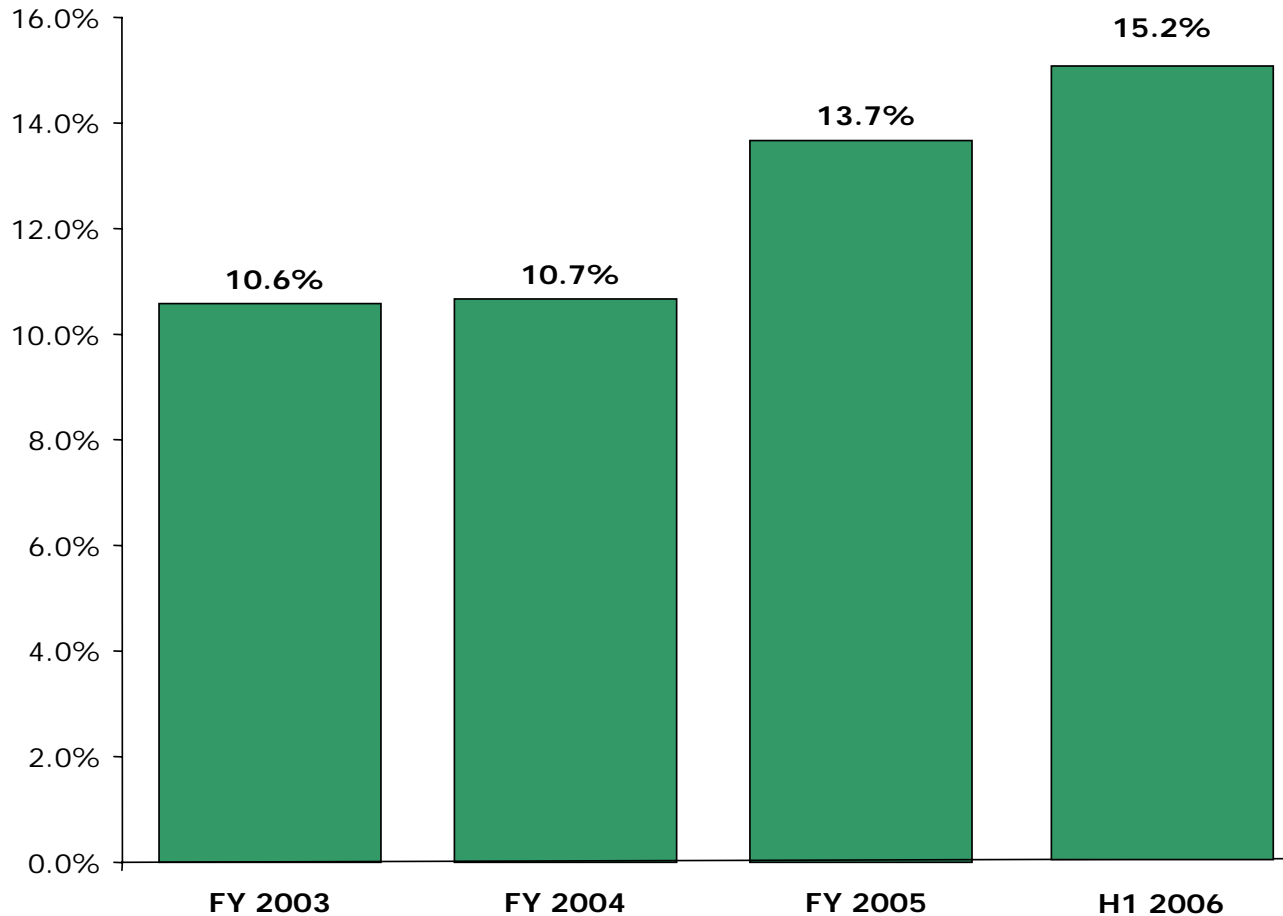
Mark Robertshaw

Road map for profitable growth

- **Concentrating the portfolio on markets with attractive growth characteristics**, less cyclicity, and less price commoditisation
- **Focusing on achieving market leadership** i.e. #1 or #2 market position in these target segments
- **Increasing the value-added component in our product offering** via technological leadership and/or a higher level of customisation
- Continuing to focus on rigorous **cost management**

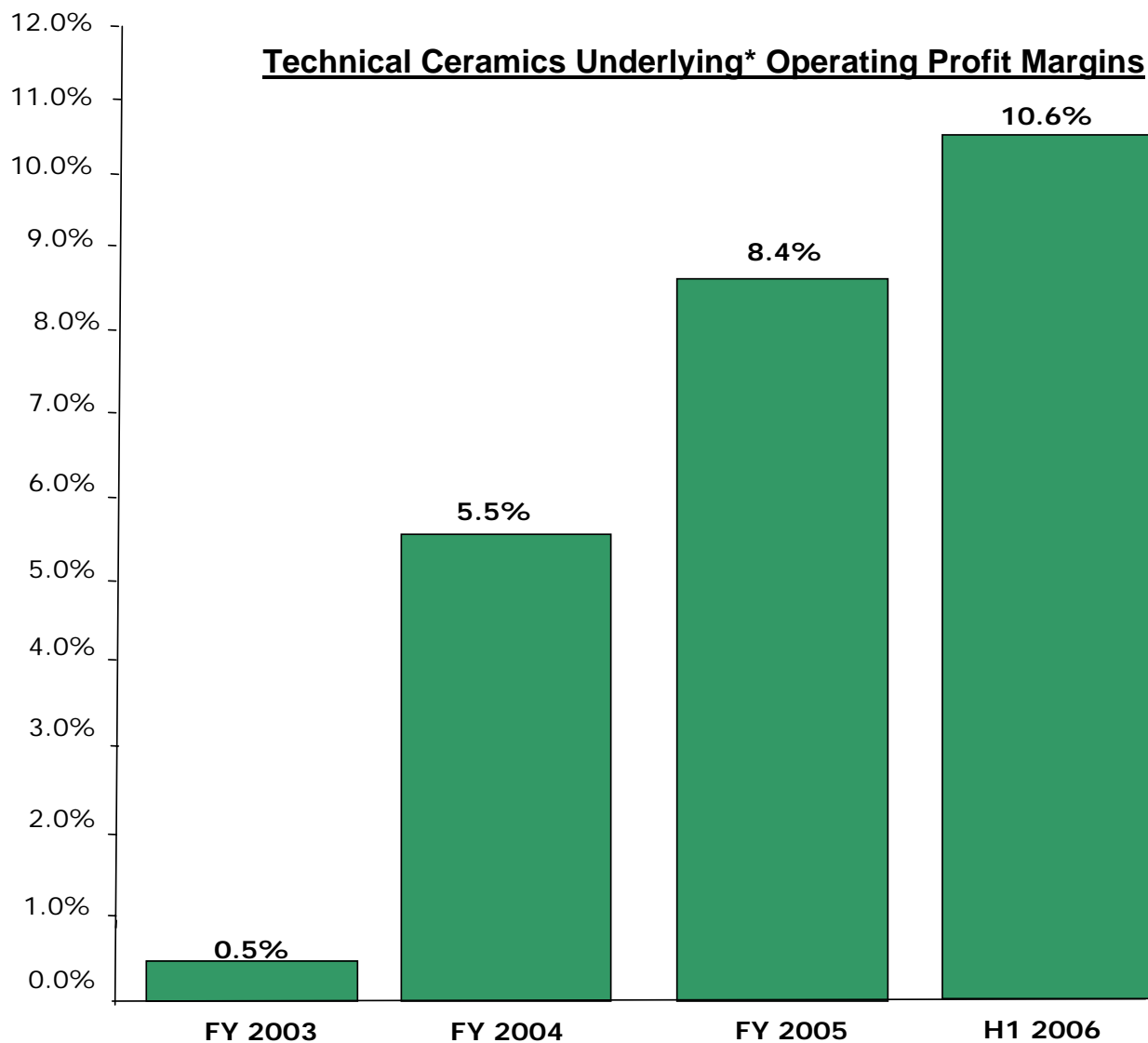
Carbon leads the way – already achieving mid-teen margins

Carbon Underlying* Operating Profit Margins



- Healthy top-line growth bolstered by resurgence in armour sales
- Continued benefits from site rationalisation feeding through to the bottom line

Technical Ceramics: another strong improvement to margins



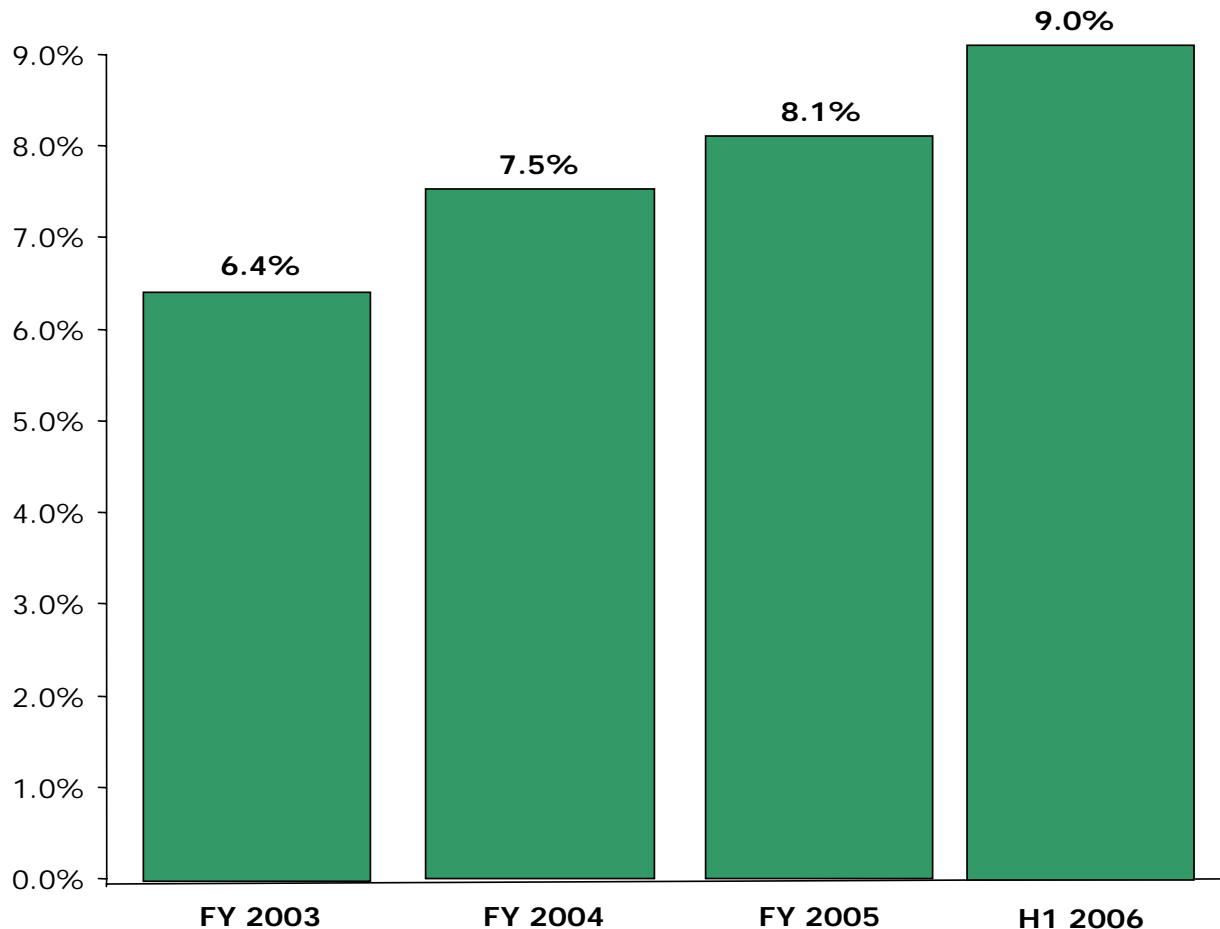
- Continuing strong topline growth driven by increasing focus on attractive end-use markets such as medical, aerospace and powertubes

- Healthy new business pipeline

- Rising input costs offset by positive pricing

Insulating Ceramics: continuing steady momentum and on track

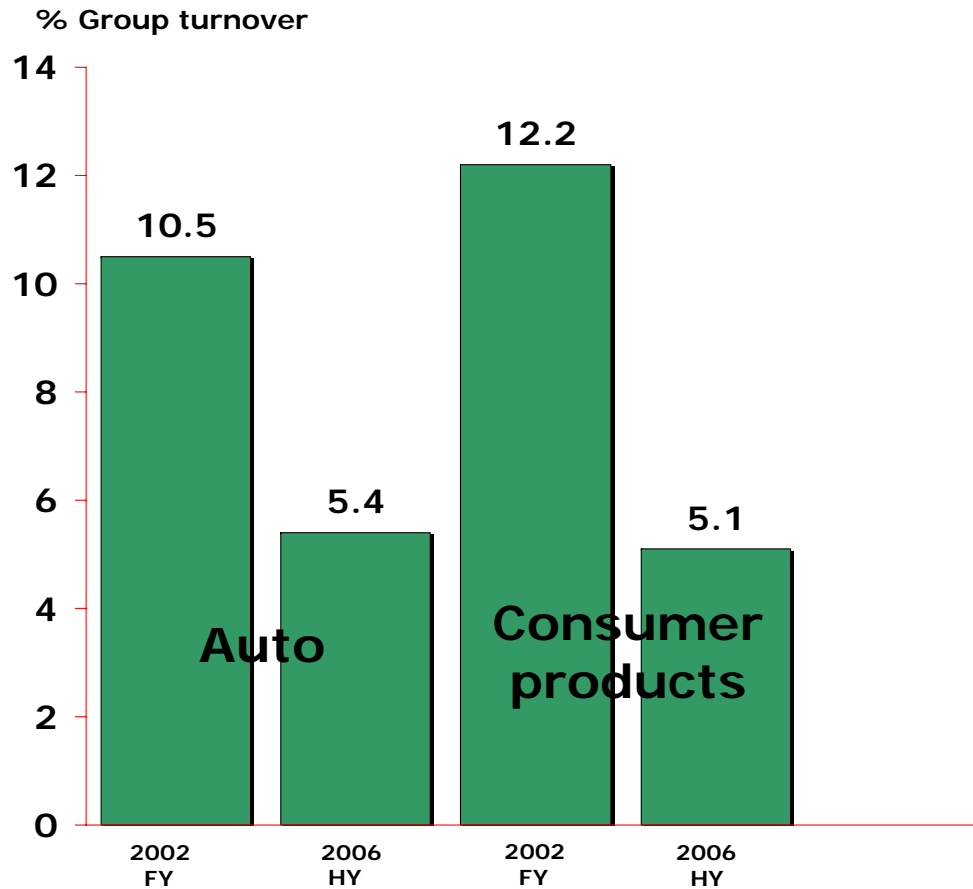
Insulating Ceramics Underlying* Operating Profit Margins



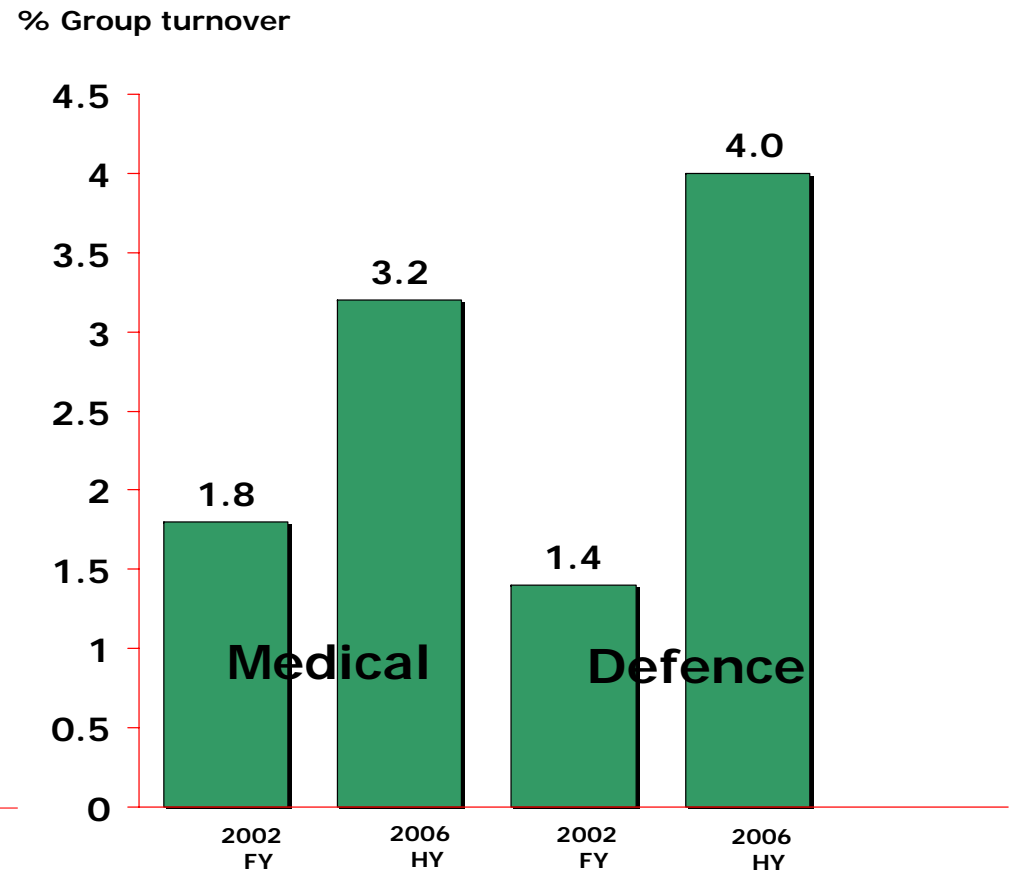
- Bolt on acquisitions of Vesuvius ceramic fibre business and Indian Crucible business
- Geographical expansion through new JVs
- Significant energy and raw material increases
 - pricing increases introduced to mitigate input costs
 - additional cost reduction programme initiated in Thermal (£8m cost for £8m annualised savings)

Positive product mix shift

Exiting / de-emphasising price competitive cyclical markets



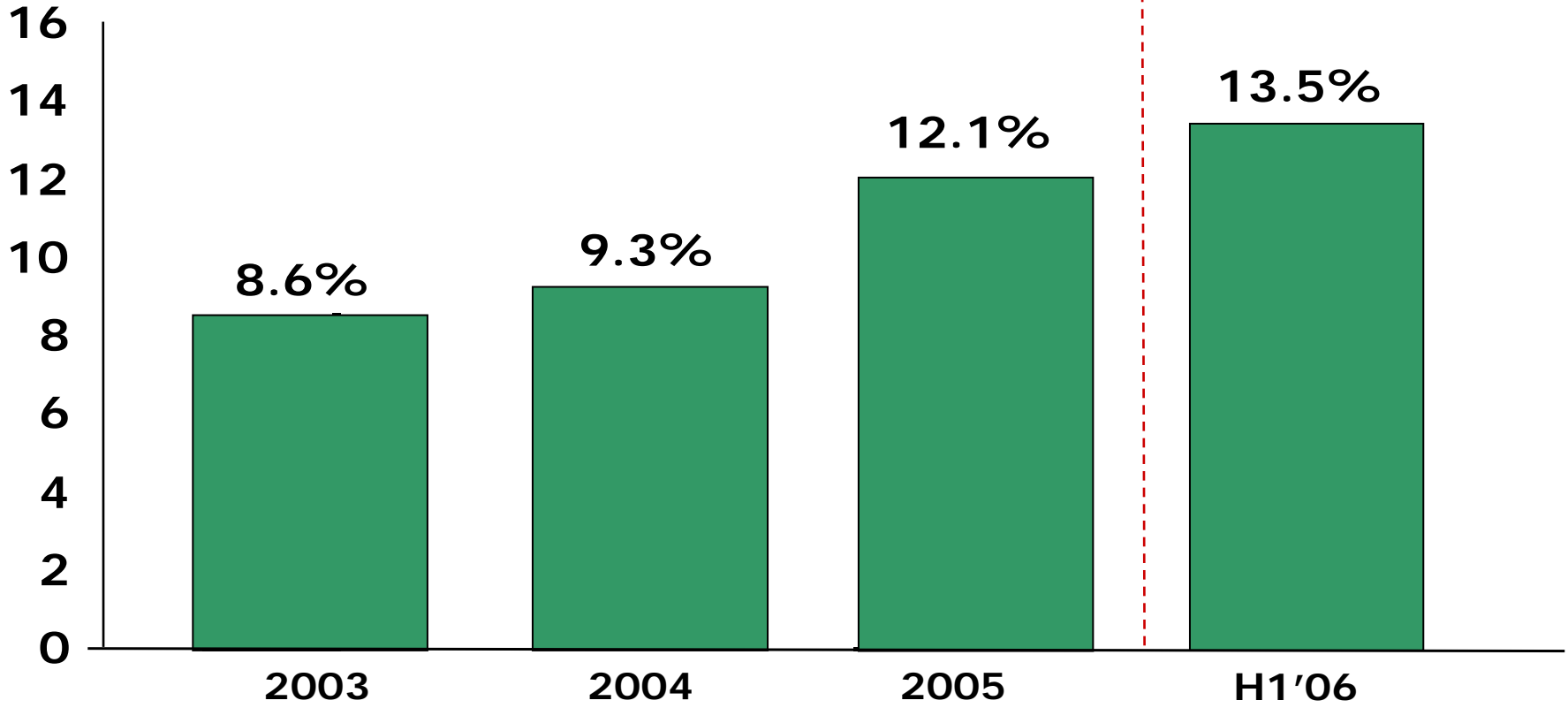
Proactively targeting high-growth, higher value added, less cyclical markets



Increased exposure to high growth emerging markets

Reported Group turnover in emerging markets*

% of group turnover

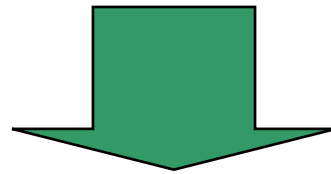


* E.g. China, India, Latin America

Trading Outlook

Trading Outlook

- Continuing strength in North America and Asia with improvement in Europe
- Margin improvement continuing to come through in all businesses
- The balance sheet remains strong



We look to the future with confidence



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